



COMPANY  
**PROFILE**

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**30 YEARS**



  
**Shipping Solutions Tailored For You.**

## COMPANY BACKGROUND

Consortium Shipping Holdings (Pty) Ltd, established in 1992, has a proud history in freight forwarding and customs clearing throughout South Africa, Africa, and internationally. We are dedicated to delivering excellence and innovation to our valued customers and suppliers.

Consortium Shipping started out with 2 trucks offering an over border service. However, due to more clients requesting a full import / export custom clearing service, we branched out into clearing and forwarding. To date, we have over 27 years' experience in the clearing and forwarding industry, with over 200 agents globally. Offering a fully comprehensive service. Members of the WCA global network of agents and proud member of SAAF.




## COMPANY HISTORY & OVERVIEW

At the heart of Consortium Shipping lies the understanding that everyone deserves our full attention at all times. We strive through our resourceful nature to always bring out the best in ourselves and others in every situation while at work, home or at play. Our staff and management are committed to go the extra mile to calm any storms (figuratively and literally) to offer an intelligent and real customer experience from enquiry to delivery. Every time. On time. As planned.



- Our strength is captured not only in our size but also in our energy. This winning combination of size and energy continues to build success for Consortium Shipping (Pty) Ltd.
- We deliver professional service.
- Our staff are motivated.
- We forge strategic alliances with partners and supplier networks that add value to our operations.
- We are committed to meeting and exceeding our customer expectations.
- A winning combination of 3 factors namely :
  - Understanding our customer's needs
  - Understanding their supply chain needs
  - Consistently monitoring carrier's offers and performance,
 a balanced team of youth and seasoned professionals drives us in our forwarding prowess in the Import and Export of Sea-freight, Road-freight and Air-freight.

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## COMPANY VISION

Enlarging our foot print throughout Africa and the Globe.

## COMPANY MISSION

- Build strong relationships by leveraging existing supplier networks and partnerships.
- Continue to empower our people, partners and stakeholders by continually creating opportunities to excel, innovate and enjoy what they doing.

## VALUES / ETHICS

- Integrity & Honesty
- Build Trust
- Deliver Results
- Environmentally Conscious
- Planning & Resourcefulness
- Leadership & Guidance



## OUR OBJECTIVES

- Harnessing the perfect balance of youth and experience in our team, we work well together to create a dynamic, productive culture.
- We celebrate our staff achievements and accomplishments by continually developing and up skilling our staff.
- Staff are valued and trusted, with access to the entire management team at all times.
- We value ideas from all levels of our organisation, fostering an open communication style of managing conflicts before they become problems.
- Our customised sales structure assigning staff to key accounts to manage workflow seamlessly and personally.



## GOALS

- Grow international brand awareness.
- Double our GP. (Increase monthly GP)
- Optimize product / servicing pricing. (We continually monitoring value we add and our profitability)
- Accelerate our on time delivery.
- Improve company brand reputation.
- Increase sales volumes.
- Increase employee satisfaction.
- Measure customer satisfaction.
- Effective communication is the clear transmission of ideas / instructions and emotions.



WITH OUR EXTENSIVE KNOWLEDGE OF LOGISTICS AND TRANSPORT, AS WELL AS 31 YEARS OF EXPERIENCE; WE ARE EQUIPPED TO FIND THE BEST SOLUTION FOR YOU.

THE CHARACTER OF OUR LEADERS IS IMPORTANT AS IT INVITES EVERYONE TO KNOW WHO THEY ARE, WHAT THEY WILL DO, AND WHAT THEY STAND FOR.

# LEADING THE WORLD IN LOGISTICS PARTNERING

With over 11,929 member offices in 194 countries around the world, WCAworld is the world's largest and most powerful network of independent freight forwarders. The combined logistics might of the WCAworld membership exceeds that of even the world's largest multinational freight forwarders.



## NEUTRALLY MANAGED TO BENEFIT ALL MEMBERS

Founded in 1998 by Chairman David Yokeum as the world's first worldwide non-exclusive network, WCAworld is neutrally managed and operated to benefit every member company.

Over the past 20 years, WCAworld has continuously strived to add new, innovative, and high-value membership benefits. This unique formula, combined with a dedication to excellence, has enabled WCAworld to set new standards in the industry.

Every member of every WCAworld network is also automatically covered by the most generous and extensive financial protection program in the industry, which allows your company to conduct business with other WCA members with complete security and peace of mind.



**PROVIDING WORLD-CLASS BENEFITS TO INDEPENDENT FREIGHT FORWARDERS**

## OUR SERVICES

- Sea-Freight
- Air-Freight
- Road-Freight
- Warehousing
- Local Deliveries Gauteng / Durban / Capetown
- Worldwide Network
- Breakbulk
- Customs Clearing
- All Over Border Entries
- SADC's
- Inspections / Specialised Documentation
- Permits

